

APPOINTMENT APPLICATION & PROFILE

Thank you for your interest in doing business with us. Please provide us with the following information.

| CONTACT INFORMATION: | | | | | | | | | | |
|---|------------|--------------------------|---------------------------------------|---------------|-------------|--|--|--|--|--|
| Agency Name (Tax Filing for 1099): | | | | | | | | | | |
| DBA Name: | | | | | | | | | | |
| Agency Address: | | | | P.O. Box: | | | | | | |
| City, State, Zip: | | | | | | | | | | |
| Phone: | | | | Fax: | | | | | | |
| Website: | | | | | | | | | | |
| Enter the name & email below where you want important documents (such as policy information, policies & endorsements) to be emailed. | | | | | | | | | | |
| Name: Email: | | | | | | | | | | |
| Do you want to receive monthly newsletter emails or periodic company updates? Please enter name & email below. You can unsubscribe at any time. | | | | | | | | | | |
| Name: | | | | Email: | | | | | | |
| Do you have multiple office locations? YES NO If yes, please complete the directory on page 3. | | | | | | | | | | |
| Also indicate where commissions & polici | es should | be mailed. | | | | | | | | |
| AGENCY INFORMATION: | | | | | | | | | | |
| Federal Tax ID #: | | | | Agency Licens | se # | | | | | |
| Errors & Omissions Policy Carrier: | | | | E & O Liı | mit: | | | | | |
| E & O Deductible: | | | | E & O Expirat | ion: | | | | | |
| How were you referred to us? | | | | | | | | | | |
| Breakdown of Premium: Farr | n % | Commercial % | Pe | ersonal | % | | | | | |
| Does your agency specialize in a particular class or classes? | | | | | | | | | | |
| List the top 3 Farm Companies you place farm business with: | | | | | | | | | | |
| Farm Company Name: | Farm | Premium Volume: | | Farm | Loss Ratio: | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 1. Total Gross Written Premium in your a | gency: \$ | | | | | | | | | |
| 2. Number of Farm Producers working di | ectly for | your agency: | | | | | | | | |
| 3. Name of each Farm Producer | | | Number of years of experience in Farm | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 4. Number of Farm CSR's in your agency: | | | | | | | | | | |
| 5. Average Farm Premium: \$ 6. Average Farm Auto Premium: \$ | | | | | | | | | | |
| 7. Number of Farm accounts written in the last 12 months: | | | | | | | | | | |
| 8. Largest single Farm Premium account | vritten cu | rrently through your ago | encv: \$ | | | | | | | |
| 9. Estimated Premium with IAIR in the next year? (Min. \$50,000) | | | | | | | | | | |

| 10. Why do you need another farm market? | | | | | | | | |
|--|--|--|--|--|--|--|--|--|
| | | | | | | | | |
| | | | | | | | | |
| 11. Where you referred to us by another agent? YES NO If yes, who? | | | | | | | | |
| 12. Does your agency have an expertise in Farm & Ranch segment? | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| 13. Does your agency dedicate producers to Farm & Ranch to develop sales pipeline? | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| 14. Will James Allen Insurance Brokers be considered as an important Farm & Ranch writer for the agency? YES NO | | | | | | | | |
| | | | | | | | | |
| Have you or any partner of your agency: | | | | | | | | |
| Had a complaint filed against you by Dept. of Insurance or other government agency? Siled by a legal work 2 2 2 2 2 2 2 2 2 | | | | | | | | |
| o Filed bankruptcy? | | | | | | | | |
| o Had and E & O claim charged against you? | | | | | | | | |
| Had an agency contract terminated? Here places applications | | | | | | | | |
| If so, please explain: | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| Leartify that the information I have given on the application is complete and accurate to the best of my knowledge. I understand | | | | | | | | |
| I certify that the information I have given on the application is complete and accurate to the best of my knowledge. Lunderstand | | | | | | | | |
| I certify that the information I have given on the application is complete and accurate to the best of my knowledge. I understand my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my | | | | | | | | |
| | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. Signature: Date: | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. Signature: | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. Signature: | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. Signature: Date: Make sure to include all of the following documents in one packet and email to holly@jamesalleninsurance.com or fax to 1-888-860-6083. | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. Signature: Date: Make sure to include all of the following documents in one packet and email to holly@jamesalleninsurance.com or fax to 1-888-860-6083. | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. Signature: Date: Make sure to include all of the following documents in one packet and email to holly@jamesalleninsurance.com or fax to 1-888-860-6083. O Appointment Application & Profile O Copy of W-9 Tax Form | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. Signature: Date: Make sure to include all of the following documents in one packet and email to holly@jamesalleninsurance.com or fax to 1-888-860-6083. O Appointment Application & Profile O Copy of W-9 Tax Form O Copy of E & O Dec page | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. Signature: Date: Make sure to include all of the following documents in one packet and email to holly@jamesalleninsurance.com or fax to 1-888-860-6083. Appointment Application & Profile Copy of W-9 Tax Form Copy of E & O Dec page Copies of all licenses for agency and producers | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. Signature: Date: Make sure to include all of the following documents in one packet and email to holly@jamesalleninsurance.com or fax to 1-888-860-6083. Appointment Application & Profile Copy of W-9 Tax Form Copy of E & O Dec page Copies of all licenses for agency and producers | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. Signature: Date: Make sure to include all of the following documents in one packet and email to holly@jamesalleninsurance.com or fax to 1-888-860-6083. Appointment Application & Profile Copy of W-9 Tax Form Copy of E & O Dec page Copies of all licenses for agency and producers Copy of company generated farm loss runs (past 3 years) | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. Signature: Date: Make sure to include all of the following documents in one packet and email to holly@jamesalleninsurance.com or fax to 1-888-860-6083. Appointment Application & Profile Copy of W-9 Tax Form Copy of E & O Dec page Copies of all licenses for agency and producers Copy of company generated farm loss runs (past 3 years) Before James Allen Insurance makes the decision to appoint, a regional production underwriting manager will be in contact with | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. Signature: Date: Make sure to include all of the following documents in one packet and email to holly@jamesalleninsurance.com or fax to 1-888-860-6083. Appointment Application & Profile Copy of W-9 Tax Form Copy of E & O Dec page Copies of all licenses for agency and producers Copy of company generated farm loss runs (past 3 years) Before James Allen Insurance makes the decision to appoint, a regional production underwriting manager will be in contact with your agency. | | | | | | | | |
| my failure to provide complete, accurate and truthful information on the application will be grounds to deny or withdraw my appointment. Signature: Date: Make sure to include all of the following documents in one packet and email to holly@jamesalleninsurance.com or fax to 1-888-860-6083. Appointment Application & Profile Copy of W-9 Tax Form Copy of E & O Dec page Copies of all licenses for agency and producers Copy of company generated farm loss runs (past 3 years) Before James Allen Insurance makes the decision to appoint, a regional production underwriting manager will be in contact with | | | | | | | | |



AGENCY CONTACT FORM

Please complete the following for ALL Farm agents, producers & CSR's that will be writing business with JAIB. If more spaces are needed, use multiple sheets.

| Agency Name: . | |
|----------------|--|
| 5 5 | |

| Name | Title | Office/ Location | Main # | Direct # | Cell # | Email |
|------|-------|---------------------|--------|----------|--------|-------|
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |